

Dolorical Residence

Region XIV, Mindanao



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Customer requested quotation of Airconditioning units for his new house. We then offered him Airconditioning units that we think will fit to their requirement by referring to the dimensions of the given floor plan. We originally offered Ceiling Cassette and Wall Mounted aircon for them. Unfortunately, after inspection we found out that the Cassette installation will be difficult. In terms of drainage positioning, we immediately revised our proposal into other type of Aircon such as Floor Mounted and they appreciate our recommendation.



Why did you choose Daikin?

Owner had bad experience in other brand, so he looked for Daikin since Japanese product has trust, durability, and efficiency. There is an experience that made the owner decide to choose Daikin, there is an aircon dealer from other brands near his house and found out that they were using Daikin instead of their own brand product. It is convincing enough to tell that Daikin product is a good brand for all aircon dealers.

How did you find Daikin?

Owner was doing his research on Facebook and the web. Was able to reach 3 Aircon dealers where 2 was a Daikin dealer.

Why Did You Choose the Dealer?

After finding Quickserve on Facebook, owner decided to make a visit on the showroom. At the beginning, there was only a technician on the shop but was able to explain well and gave him recommendations right away. Quickserve sent a quotation to him via Messenger with the best discount, so he ended up purchasing the unit immediately on the next day. Quickserve also offered inspection so he felt that this dealer provides very good customer care and services. During inspection, Quickserve technician shared condensers were too far from the indoor unit; calculated excess piping then suggested 2HP instead of 1HP or 1.5HP with the proper product accomodation. The owner felt honesty and proffesionalism from the staff of Quickserve.

How Did You Find the Dealer?

Found Quickserve on Facebook.

Comment after installation for Daikin & Dealer?

Quickserve is highly recommended. Everybody had bad experience of service in Philippines, so aftersales and maintenance is the important point. Even if the product is good, if aftersales is bad, it becomes bad. In that point, quick service is promising, and being professional among all staff.



PROJECT DETAILS

Category

Residential

Equipment Name & Installed Unit

